

Ekwan E. Rhow

Partner



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Practices:

Complex Business Litigation, Class Actions, Korea Practice, Fraud, Qui Tam, Civil RICO, Entertainment, Appellate

Ekwan E. Rhow is a name partner at Bird Marella. A Fellow of the American College of Trial Lawyers, he is a graduate of Stanford University and Harvard Law School. Chambers & Partners has recognized Ekwan with a Band One ranking for Commercial Litigation in California (among the top 15 lawyers ranked) and described him as “razor-sharp intellectually,” “brilliant in court” and a “trial expert” who is called upon to “undertake high-profile work” and “bet-the-farm litigation.” Benchmark Litigation has named Ekwan as one of the top 20 trial lawyers in California and one of the top 100 trial lawyers in the United States. Ekwan’s jury trial victories have been repeatedly honored in the *Daily Journal’s* Top Verdicts List (2013, 2022 and most recently in 2024 for his \$164 million verdict in a fraud and breach of contract matter). He has first-chaired over fifty cases that were tried to verdict or award in courts and venues throughout California and nationwide.

As a result of his successful jury trial track record and his focused, cost-effective approach to case management, clients from varied industries have retained Ekwan to represent them in their complex business disputes. His regular roster of clients includes international Fortune 500 companies (Samsung, SK hynix, Xerox, Hyundai Motors, Western Digital, and Aramark), large private and publicly traded companies (Vizio, Prospect Medical, FIGS, STIIIZY, and Newegg), international conglomerates (CJ E&M and LG) and prominent Hollywood financiers, celebrities and entertainment companies (Hybe, BTS, JYP, Roy Lee and Relativity Media). Because his clients come from many industries (including the technology, banking, entertainment, healthcare, fashion, and manufacturing sectors), his jury trial experience covers a broad range of business-related issues, including finance, contracts, securities, and intellectual property.

A significant facet of Ekwan’s practice involves class action lawsuits representing both plaintiffs and defendants. He recently was appointed initially as lead counsel by the California federal judge and then as one of three co-lead counsel by the Illinois federal judge overseeing the national TikTok privacy class action – one of the highest profile class actions being litigated. On the defense side, he has defeated class actions focused on numerous industries, including the automotive, electronics, telecommunications, financial services, and apparel sectors, involving liabilities ranging from \$100 million to over \$1 billion. His reputation among the federal judges has

proved invaluable in his presentations on behalf of his clients in these matters.

Ekwan has also overseen many matters involving the entertainment industry. He has handled disputes over production credits and box office compensation involving films such as *How to Train Your Dragon* and has defended concert-related litigation for music industry celebrities such as Asian pop star Rain. He is currently defending shareholder litigation involving the largest Asian American cable television network. He has also represented special effects studios, international movie distribution companies, film financing companies, celebrities, and production companies in numerous other matters.

In addition to representing companies in their commercial matters, Ekwan has been involved in many unique high-profile representations, including the defense of the CEO of one of the nation's largest consumer electronics companies after his highly publicized detention in China. After a three-year negotiation with the Chinese government and coordination with the U.S. government, Ekwan secured his release. The case was profiled in a Pulitzer Prize-winning *New York Times* article. Another of Ekwan's cases involving the apparel industry became the subject of an exhibit at the Smithsonian Institution.

His current representations include the defense of the company entities in the 1MDB investigation involving over \$1 billion in assets; the defense of a law firm in a class action related to loan modifications; the defense of a publicly traded bank and its officers and directors in securities claims brought by one of the bank's largest shareholders; prosecution of claims by the majority shareholders of a large apparel company against the remaining shareholders; prosecution of claims on behalf of a Fortune 500 company against several Wall Street banks over the sale of auction rate securities; and prosecution of trade secret claims brought by a Fortune 500 hard drive manufacturer.

Ekwan has been ranked among the handful of attorneys ranked individually by Chambers and Partners USA for Commercial Litigation in California since 2013. He has also been recognized as one of the top trial lawyers in California (top 20) and the United States (top 100) by *Benchmark Litigation*, the only ranking guide focusing exclusively on U.S. litigation, and among the "500 Leading Lawyers in America" by *Lawdragon*. His trial results have been recognized by major publications such as the *Daily Journal*, with both a "Top Defense Verdict" in 2022 and a "Top Plaintiffs' Verdicts by Impact" in 2013. He has been named a "Southern California Super Lawyer" by *Los Angeles Magazine* every year since 2004 and previously one of the nation's "Best Lawyers Under 40" by the National Asian Pacific American Bar Association, a 10,000-plus member bar organization. The *Diversity and the Bar Magazine* named Ekwan as one of its 2012 "Leading Law Firm Rainmakers." He was an appointee to the State Bar of California's Commission on Access to Justice and a past President of the Korean American Bar Association. In 2003, he was selected by the federal judges of the Central District of California to serve as one of its 33 lawyer representatives to the Ninth Circuit Judicial Conference. He recently completed a term as co-chair of the ABA's Section on International Litigation.

From 2009 to 2013, Ekwan was a member of the Board of Governors and the Executive Committee of the National Asian Pacific American Bar Association. He co-chaired the 2010 NAPABA Convention in Los Angeles.

Education & Admissions

- Harvard Law School, J.D., 1994
 - Stanford University, B.A., 1991
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- California, 1994

Notable Matters

Complete defense verdict in \$175 million trial for Global Fortune 500 semiconductor company. After a four week trial, Ekwan convinced a federal court jury in Seattle to find for SK Hynix against claims brought by Microsoft. Microsoft alleged that SK Hynix breached a semiconductor chip supply contract and jeopardized the launch of its Xbox One gaming console. The jury sided with Ekwan and determined that SK Hynix had not committed any wrongdoing and denied all of Microsoft's damages claims.

Complete defense verdict for FIGS in false advertising case brought by industry leader. After four years of high-profile and hard-fought litigation, a four-week federal jury trial, and less than one day of deliberations, Ekwan secured a complete defense verdict for FIGS, a publicly traded DTC company that has revolutionized the medical apparel industry. FIGS had been sued by industry leader Strategic Partners, Inc. based on alleged claims for false advertising, violations of California's Unfair Competition Law and other related torts and claimed damages exceeding \$200 million.

\$92M Settlement for National Class of TikTok Users in Federal Class Action Involving Data Privacy. Appointed as co-lead counsel for the national class, Ekwan secured final approval of a \$92 million settlement in one of the country's largest and most high-profile data privacy class actions. The lawsuit involved novel application of various consumer and privacy protection laws against social media agent TikTok.

\$164 Million Verdict in Two-Month Jury Trial Against LuLaRoe. After six years of litigation and a two-month jury trial, Ekwan prevailed against multilevel marketing conglomerate LuLaRoe and related defendants in a fraud and breach of contract matter. He convinced a jury the defendants breached written sourcing agreements relating to tens of millions of dollars of products, orchestrated a comprehensive fraud relating to their multi-billion dollar business model, and attempted to hide the resulting revenues. The verdict awarded his client over \$164 million in total damages and its attorney's fees, earning recognition as *Daily Journals* Top Verdict of 2024.

Complete defense verdict in \$50 million trial for Fortune 500 technology company. After a seven week trial, Ekwan convinced a jury to find for his client on all claims which included breach of contract, securities fraud and other tort claims. Client was facing an eight-figure damages claim as well as punitive damages. Client also received its attorney's fees and costs as prevailing party.

Complete defense victory in \$100 million arbitration for California bank. Ekwan represented a major California bank against claims for breach of fiduciary duty and alleged damages exceeding \$100 million relating to an EB-5 investment fraud. After six weeks of arbitration and cross-examination of over 30 witnesses, Ekwan secured a complete defense award against all claims.

Complete defense victory in \$40 million trial for California bank. Ekwan represented a California financial institution against claims of securities fraud and alleged damages exceeding over \$40 million. Plaintiff was the largest shareholder and the former Chairman of the Board for the institution. After Ekwan's cross-examination of Plaintiff and certain rulings by the trial judge, Plaintiff agreed to have judgment entered in favor of Ekwan's client ending five years of litigation.

Complete defense victory in \$50 million ICC Arbitration for semiconductor company. Ekwan successfully defended a semiconductor company in a two-week ICC arbitration involving the sale of one of its divisions to one of the largest conglomerates in Japan. The arbitration involved allegations of fraud and breach of contract and damages in excess of \$50 million. The award issued by the three-arbitrator ICC panel rejected all claims against Ekwan's client and also granted all of its attorney's fees. Based on the fee applications submitted, Bird Marella was able to win despite expending less than half of the \$7 million in fees incurred by the conglomerate's lawyers, a large international law firm.

Confidential settlement at the conclusion of a three week jury trial. Ekwan represented a software company in copyright and breach of contract claims against another software company. After three weeks of jury trial, defendant agreed to pay Ekwan's client a confidential sum the day before closing arguments were to begin. The jurors were polled the next day and indicated that a verdict in the amount of \$20 million to \$40 million would have been awarded. Until the jury trial began, defendant had refused to engage in any meaningful settlement discussions.

Multimillion-dollar award for CEO of Major Bank. The arbitration involved litigation of change-in-control agreements and resulting amounts owed to the CEO. After heavily-contested litigation and a multi-

day arbitration against a team of lawyers from a major New York law firm, Ekwan obtained full recovery of all amounts due plus interest and recovery of all attorney's fees expended by the CEO.

Complete defense verdict for financial institution. After a four week jury trial, Ekwan obtained a defense verdict on lender liability and tort claims totaling \$50 million brought by lenders against a Southern California bank. Client also received an award of attorney's fees and costs as the prevailing party.

Complete defense verdict for Orange County real estate developer. Defending against tort and contract claims and alleged damages of \$10 million relating to a \$50 million development, Ekwan obtained a directed verdict after close of plaintiffs case-in-chief. Client also received an award of attorney's fees and costs as the prevailing party.

Complete defense verdict for Orange County hospital. After a three week trial, Ekwan convinced a jury to find for his client, a hospital, on elder abuse claims in which plaintiff was seeking an eight-figures damages amount. Ekwan was brought in as trial counsel less than three weeks before the trial commenced.

Multimillion-dollar verdict for educational services company. Ekwan obtained a multimillion-dollar verdict on trade secret claims brought by an educational services company against a competitor. *The Recorder* (a California-wide legal publication) named it the 6th largest intellectual property verdict of 2013.

NASD Arbitration class action victory on behalf of a publicly traded online brokerage. Ekwan defended one of the largest online brokerage firms in a series of related class action cases alleging improper IPO allocations. Opposing parties did not recover any monies on their class action-related claims and recovered less than \$25,000 on their individual claims.

Complete arbitration victory for California food company. Ekwan obtained a multimillion-dollar award, including a full recovery of attorneys' fees, on behalf of a California company based on claims brought against a Korean conglomerate. The eleven-day arbitration involved a dispute over the sale of a \$50 million business.

Walk-away settlement on behalf of a South Korean conglomerate. Client, one of the largest companies in South Korea, was facing contract and tort claims relating to a \$100 million resort development in Guam and damages exceeding \$100 million. Through litigation of various cross-claims, the walk-away settlement was achieved days before the trial was to commence.

Associations

- Member, Panel of International Arbitrators, Korean Commercial Arbitration Board, present
- Member, Adjunct Board of Advisors to the US-Korea Law Foundation, University of California Irvine Law School, 2013-present
- Advisory Council, Network of Korean American Leaders (NETKAL), University of Southern California, 2012-present
- Board of Directors, Former President, Korean American Bar Association, 2001-2011
- Central District Lawyers Representative, Ninth Circuit Judicial Conference, 2003-2005
- Appointed Member, State Bar of California's Commission on Access to Justice, 2007-2009
- Board of Directors and Executive Committee, Korean American Coalition, 2001-2009
- Regional Governor, International Association of Korean Lawyers, 2008-2010
- Vice President of Finance, Board of Directors and Executive Committee, National Asian Pacific Bar Association, 2009-2013
- Chair, International Litigation Committee, American Bar Association, 2011-2013

Awards & Recognitions

- Fellow of the American College of Trial Lawyers, 2018
- Ranked Band 1, Litigation: General Commercial, *Chambers and Partners USA*, 2016-present
- Top Plaintiff's Verdict of 2024, *Daily Journal*, 2025
- Leading Litigators in America, *Lawdragon*, 2023-present
- Leading Commercial Litigators, *Daily Journal*, 2023-present
- Top Defense Verdict of 2022, *Daily Journal*, 2023
- Runner-Up, ALM Law.com Litigator of the Week, 2023
- Litigation Trailblazer, *National Law Journal*, 2022
- Top 100 Lawyers in California, *Daily Journal*, 2022
- Leaders of Influence: Litigators & Trial Attorneys, *Los Angeles Business Journal*, 2021
- Best Lawyers in America, Commercial Litigation; International Arbitration - Commercial; Health Care Law; Litigation - Banking and Finance; Litigation: Intellectual Property, Best Lawyers®, 2021-present
- California Litigation Star, *Benchmark Litigation*, 2021-present
- California Entertainment Litigation Attorney of the Year, *Benchmark Litigation*, 2020; Shortlisted, 2025
- Top 20 Trial Lawyers in California, *Benchmark Litigation*, 2020, 2022
- Top 100 Trial Lawyers in America, *Benchmark Litigation*, 2020
- 500 Leading Lawyers in America, *Lawdragon*, 2016, 2019-2020

- Top 50 Litigators, *Los Angeles Business Journal*, 2018
- Most Influential Minority Lawyers, *Los Angeles Business Journal*, 2016, 2018-2019
- Local Litigation Star, *Benchmark Litigation*, 2015-present
- Top 2013 Plaintiff's Verdict by Impact, *California Daily Journal*, 2013
- Leading Law Firm Rainmaker, *Diversity and the Bar Magazine*, 2012
- Southern California Super Lawyers, *Super Lawyers Magazine*, 2005-present
- Best Lawyers Under 40, National Asian Pacific American Bar Association, 2004
- Impact Lawyer of the Year, Asian Pacific American Legal Center, 1999

Articles & Publications

- Featured, "Hiring a Trial Lawyer Key to Persuading Juries - Ekwan Rhow of Bird Marella," *Korea Law Times*, November 2024
- Featured in Cover Story Interview, *Legal Times*, July 2023
- Mentioned, "Medical apparel brand defeats competitor's lawsuit," *Daily Journal*, November 2022
- Featured, "Settlement of TikTok class action lawsuit led by a Korean lawyer," Korea Daily, March 2021
- Featured, "Lawsuit against 'TikTok' for unauthorized collection of user information, Korean lawyer obtained \$90 million," The Korea Times, March 2021
- Interviewee, "Trial Pros: Bird Marella's Ekwan Rhow," Law360, March 2016
- Interviewee, "Minority Powerbrokers Q&A: Bird Marella's Ekwan Rhow," Law360, February 2015